



# HUAWEI CLOUD Accelerate Qatar Intelligent Upgrade

Hank Shao

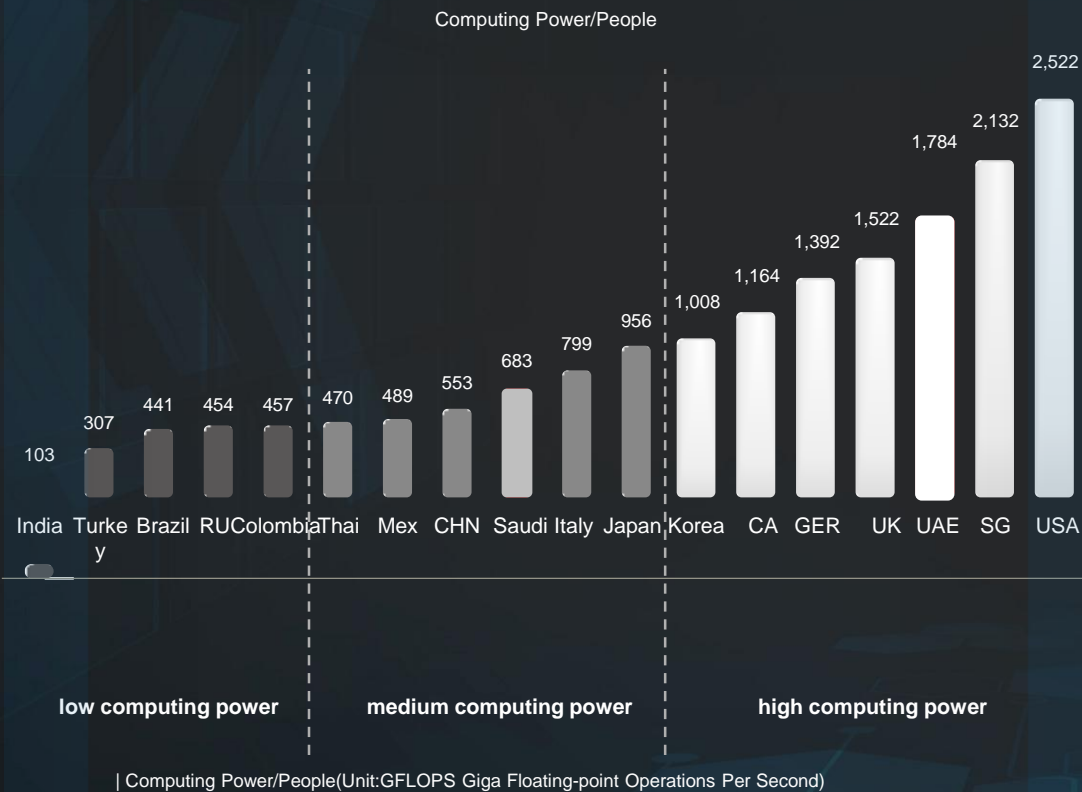
Director, Huawei Cloud Business Dept.  
Huawei Gulf North

The Huawei Cloud logo, which is a red cloud shape containing the text "HUAWEI CLOUD" and "row with Intelligence".

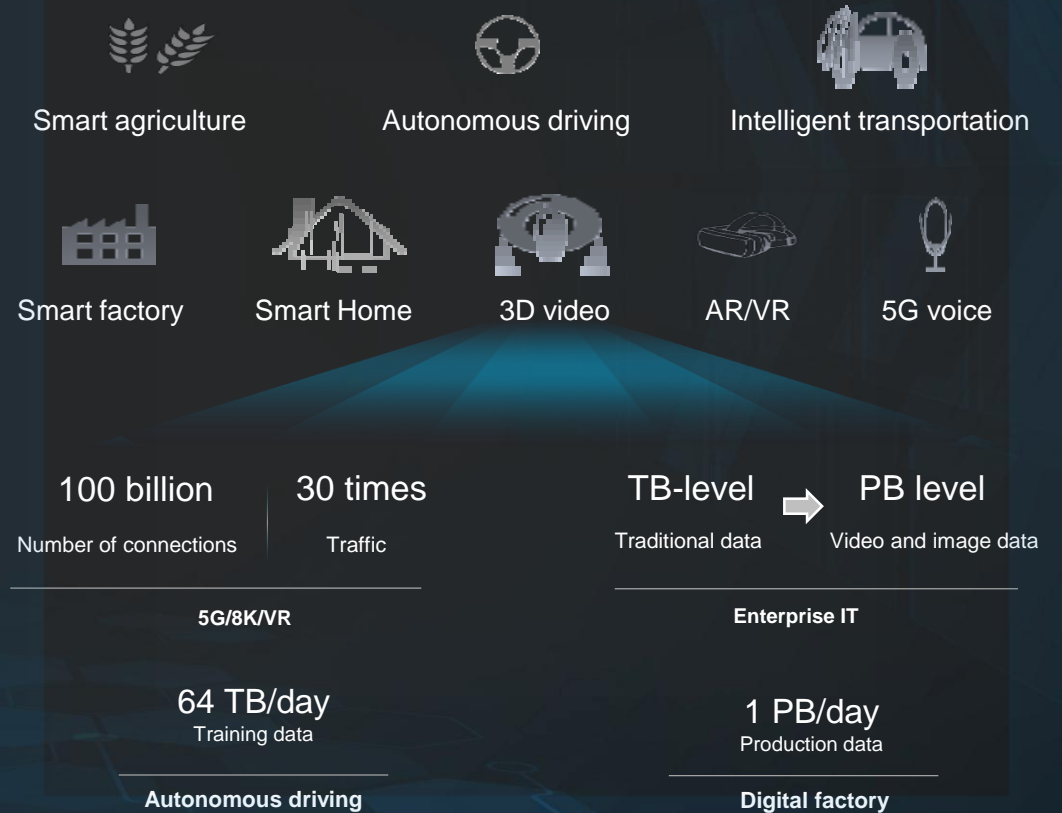
HUAWEI CLOUD  
row with Intelligence

# The Middle East is Experiencing an Explosion of Computing Power and Data

## The Average Computing Power in the First Class



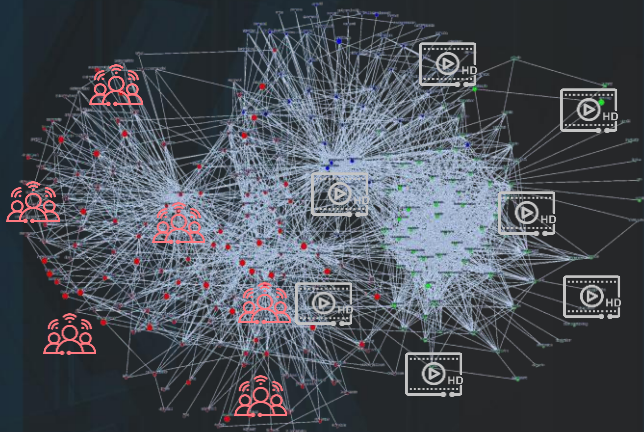
## Data is booming with new service





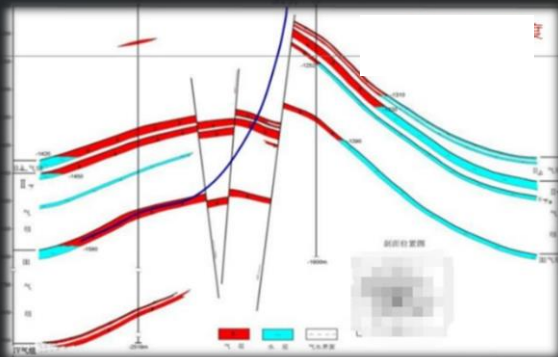
# Data Drives Intelligent World

## Data-driven experience improvement



**120 million data tags per day**  
Data sampling determines user experience

## Data-driven production decision-making



**Comprehensive analysis of historical oilfield data in 50 years**  
Data analysis determines oil extraction efficiency

## Data-driven process optimization



**450,000 data collisions per day**  
Data flow makes the process simple

Data becomes a strategic asset and Data safe will be key consideration.

**How to Unleash the potential of data ?**

# HUAWEI CLOUD is the First Choice for Intelligent Upgrade

## Cloud + AI

Enables Industry Intelligence Upgrade

### Industry EI



City



Internet



family



IoV



Logistics



Medical care



Campus



manufacturing

## AI

X86& ARM

GPU

## Cloud + Connectivity Collaboration

Enable Best Application Experience



HD Video



VR



AR



Cloud Game



Media Processing Center



Video on Demand



Live



Convergent Video

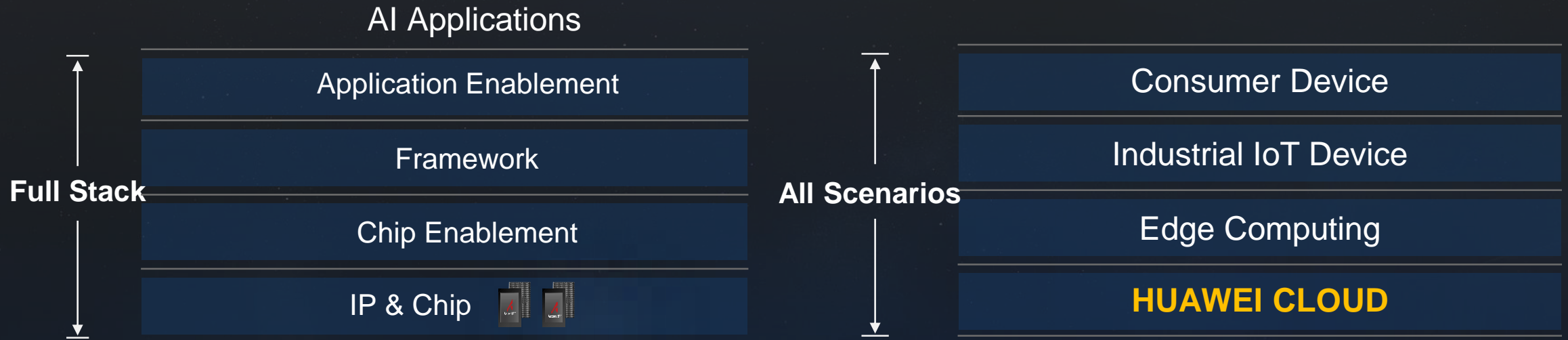
## Connectivity

Ascend

NPU

**HUAWEI CLOUD**

# Leading AI Capabilities, Build Intelligent Twins for Middle East



深圳市气象局 (台)  
Meteorological Bureau of Shenzhen Municipality

**AI-Enhanced Weather Forecast,  
Better Prediction of Extreme Weather Conditions**

**2 weeks  
to  
1.5hours**

**Less time to train models for  
extreme weather prediction**



**RAINFOREST  
CONNECTION**

**AI: A Silver Lining for Rainforest**

**6000  
km<sup>2</sup>**

**400  
million**

Forest under protection      Trees from being cut



**HUAWEI**



# Safeguarding Customers' Applications and Data with Huawei's Extensive Security Capabilities

## Comprehensive security system

Enterprise-class security governance



Protect APP



Protect Payload



Protect Data



Protect Platform

Global compliance capabilities and experience



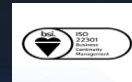
CSA-STAR



SOC 1



ISO27018



ISO 22301:2012

...

Security technologies and products



Security



SES



SCA



WTP



AAG



SPO



KMS



PTS

...



### Be Pretty, Be Safe

MOGU Builds a Multi-Cloud Platform to Enhance Host Security

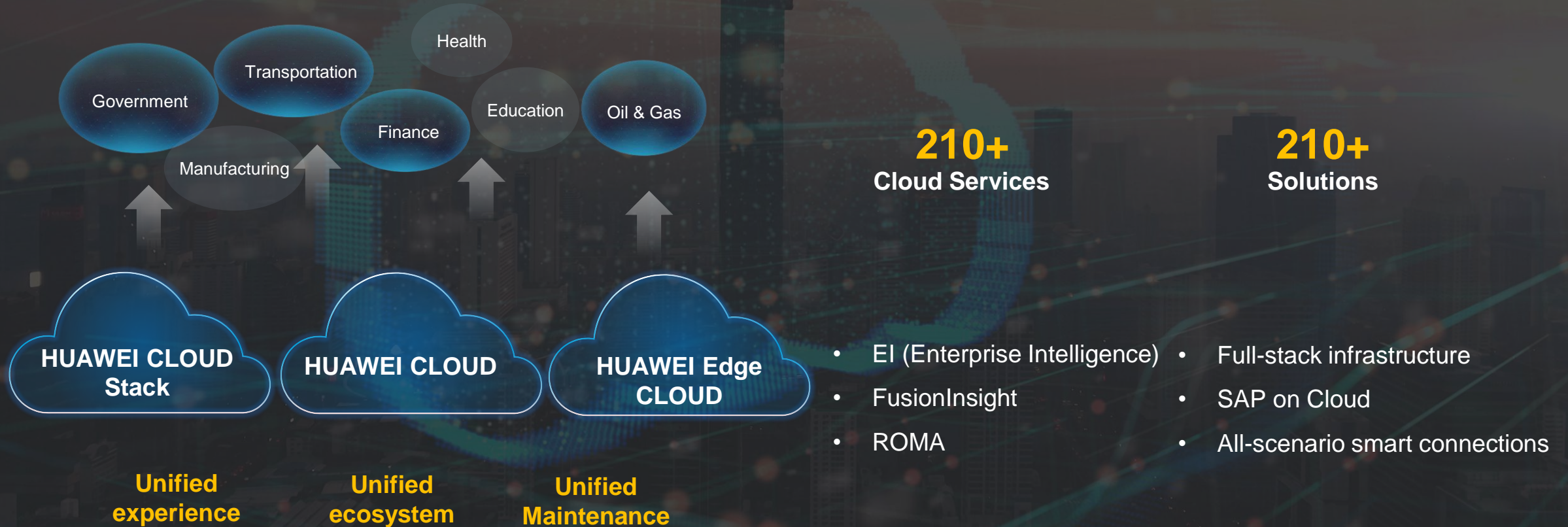


Secure management and O&M efficiency



Server security management

# HUAWEI CLOUD: Diverse Services and Flexible Deployment



# Accumulate Industry Knowledge and Accelerate Business Process Innovation





# HUAWEI CLOUD Comprehensive Partner System

## HUAWEI CLOUD Partner System

HUAWEI CLOUD Partner Network



### Consulting Partner

13,000+

Reseller Partner Program

Authorized Sales Support Center Program

CSSP Partner Program

Partner Competence Center Plan

Elite Service Provider Program

Carrier Cooperation Plan



### Technology partners

3,000+

HUAWEI CLOUD Stack Partner Program

HMS Ecosystem Support Plan

Kunpeng Cloud Partner Program

SaaS Partner Growth Plan

AI Partner Program

Startup Support Program



Sales Incentive



Training enablement



Technical certification



Marketplace on-shelf



Marketing



Opportunity sharing



Expert support



Global Ecosystem

# Grow with HUAWEI CLOUD

Leading ICT technologies

Future-oriented

Trustworthy

30 years accumulation

Helping achieve business success

Respect data privacy

# Free Packages for All Participants



Scan QR code to get

**USD200 HUAWEI CLOUD Coupon**

**REDEEM**



Coupon QR Code



A Secure, Flexible and Efficient  
**Elastic Cloud Server (ECS)**  
empower your business

Scan to Join us







Thank You!

HUAWEI CLOUD  
Grow with Intelligence