



# HUAWEI OASIS

## Cultivates a Cloud Ecosystem in Qatar for Joint Success

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HUAWEI CLOUD  
Grow with Intelligence

The Huawei Cloud logo features a red cloud-like shape with a white outline, containing the text "HUAWEI CLOUD" and "Grow with Intelligence" in white.

# HUAWEI CLOUD and Partner, for Win-win cooperation

**18,000+**

Consulting partners

**5,000+**

Technology partners

**100,000+**

Paying users

**60%**

Revenue contributed  
by partners

**3,500+**

Marketplace offerings

**\$150 million**

Transactions in Marketplace

# HUAWEI Cloud Building a Win-Win Ecosystem for Joint Innovation

## Sharing

Public cloud + Hybrid cloud + Edge cloud  
A unified ecosystem

## Joint Innovation

Application enablement  
AI enablement  
Data enablement

HUAWEI CLOUD  
Grow with Intelligence

## Win-Win

Marketplace  
Reseller channels

# HUAWEI OASIS Cultivates a Cloud Ecosystem in Qatar for Joint Success

**Consulting Partners Program**



**Technology Partners Program**



**Talent Development Program**



# Consulting Partners Program



# Consulting Partner Success Story

## BESPIN GLOBAL

Bespin Global is a recognized and certified Managed Service Provider to help customer with business and digital innovation through Cloud migration



Bespin is one of the HUAWEI CLOUD leading Consulting Partner



Through cooperation with Huawei, business growth is nearly 30%



Cooperate with Huawei to serve China's top insurance and media customers

# Technology Partners Program

## Traning support



## Technical support



## Marketing support



## Business support

- Online technical training and accreditation
- HUAWEI CLOUD solution training for partners

- HUAWEI CLOUD certification
- Trial use of HUAWEI CLOUD services
- Special support for deployment

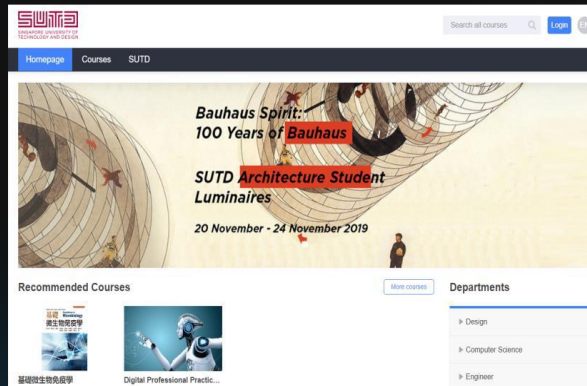
- Joint solution release
- Co-marketing events
- The region opportunities

- Cloud resources support before or during migration
- Priority release on Marketplace

# Technology Partner Success Story



## Ulearning Technology International



Ulearning is already equipped with AI technology such as facial recognition for auto-attendance and online examination. It is timely that we let learners experience the latest technologies to facilitate their learning and understanding, especially in the areas of AI and Cyberethics.



### Dr. Teo Tee Hui,

senior lecturer at Singapore University of Technology & Design's(SUTD)

Science, Mathematics, Technology Cluster



# Talent Development Program



# HUAWEI QATAR OASIS Program

**100+**  
Consulting  
Partners

**50+**  
Technology  
Partners

**500+**  
HCIX  
Certified

**\$3.5 M**  
Partner  
Development

**\$1.5 M**  
Credits / Cloud  
Resources

**\$2.5 M**  
Marketing  
Support

# Free Packages for All Participants



Scan QR code to get

**USD200 HUAWEI CLOUD Coupon**

**REDEEM**



Coupon QR Code



A Secure, Flexible and Efficient  
**Elastic Cloud Server (ECS)**  
empower your business

Scan to Join us





Thank You!

HUAWEI CLOUD  
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